



March 2019



News on Adventure Canada, Oceanwide Expeditions, Iceland ProCruises, Iceland ProTravel, Jungle Experiences

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Dear Colleague

First and foremost, we're thrilled that the Emerging Destinations sales team is growing! Please welcome Jenna Farber, who's based in Saskatchewan.

Lots going on this month with our small ship cruising companies.

In March, Jenna will be headed to the Bay Area with Martin Aldridge, business development manager at [Adventure Canada](#). **If you're in the San Francisco or San Jose area**, please join us for a breakfast training session on March 20th in San Francisco or March 22nd in San Jose. RSVP to Karen [here](#).

Later this month, Jane will be making her way down to Tierra del Fuego and Antarctica aboard the *Ortelius* with [Oceanwide Expeditions](#).

Iceland ProCruises just announced its [Spring Specials](#) and we'll be featuring the brand new, five-day "Northern Lights & Whales Express" itinerary in a webinar on April 3rd. Register [here](#). And you'll see below that Jungle Experiences has also announced specials. Lots of savings!

As always, please don't hesitate to reach out. We're always happy to help.

Jane + Jessie + Jenna



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News At A Glance

Adventure Canada

- [Check out](#) our "Sell Now, Sail Later" **contest for agents**. Win cruises! Price guarantee offered on the *Ocean Endeavor*. [Details](#).
- **No single supplement:** We have a limited quantity of single cabins in category 3-7 on all Ocean Endeavour departures.
- 15% off [European cruises](#) (Scotland Slowly, Ireland Circumnavigation, Iceland Circumnavigation and In the Wake of the Vikings) **expires 15 April 2019**. Learn all about our European cruises from Expedition Leader, MJ Swan, in [this webinar](#).
- **Expiring soon!** Book 2 or more European cruises by 15 April 2019 and save 20% on each cruise.
- 2020 [Early Bird extension](#): Book by 31 October 2019 and save 15% on the *Ocean Endeavor* season.

Oceanwide Expeditions

- **Sign up for our Partner Portal** to dive deeper into the Arctic and Antarctica. View videos, download photos and learn everything you need to in order to sell these exciting destinations.
- This year, we are celebrating our **25th year sailing the Arctic and Antarctica**. Check out our brand new webinar [here](#).
- **20% discount** on *Hondius* voyages to Scoresbysund, East Greenland, with an emphasis on the Northern Lights. [Details](#)
- Cruises to the Antarctic, Falkland Islands, South Georgia and Spitsbergen in the Norwegian Arctic are among **7 cool deals** and deep discounts currently offered by Oceanwide Expeditions. [More](#)
- 5% discount on all new bookings at our published USD rates for Arctic and Antarctica voyages until 1 June 1 2019.
- **20% discount**. Superior cabins for the price of discounted twin deluxe cabins on the Weddell Sea Antarctic Discoverer expedition. [Details](#)
- 20% discount on all remaining voyages not previously discounted for this Antarctic 2018-19 season.
- The Weddell Sea, Antarctic Peninsula, South Georgia, and numerous other iconic far-south sites are all options during our prized [Antarctic voyages](#).
- Our [Arctic voyages](#) visit a number of far-north regions, each with their own particular set of thrilling activities, enchanting wildlife, and otherworldly polar terrain.

Iceland ProCruises

- Check out our new Spring Specials [here](#)
- **New Tour!** 5 day Northern Lights & Whales Express. View the itinerary [here](#).
- Shore excursions for Iceland and Greenland can now be booked [online](#) with payment collected onboard. Space is limited so book in advance.
- [Here](#) is a link to our image database. Please feel free to use the images for promoting Iceland ProCruises. Just log into your DropBox account using password: OceanDiamond. Please credit all photos with: Iceland ProCruises.

Jungle Experiences

- Deals on select luxury Amazon cruises aboard *Zafiro* include free domestic flight, Lima hotel stay and \$400 discount. [Details](#)
- Deals on select Amazon adventure cruises aboard *La Perla* include free domestic flight, Iquitos hotel stay and \$300 discount. [Details](#)
- **Expiring soon!** BOGO on select April departures of Jungle Experiences' adventure cruise in the Peruvian Amazon aboard *La Perla*. [More](#)
- **Expiring soon!** BOGO on select April departures of Jungle Experiences' luxury Amazon cruise aboard *Zafiro*. [More](#)
- We have agent rates for cruises on *Zafiro* and *La Perla*. [Contact us](#) for details.



Arctic vs Antarctic: The Eternal Dilemma

Sunrises vs. sunsets, coffee vs. tea, Wonder Woman vs. Superman. The world contains a virtually limitless supply of things to compare, contrast, juxtapose, differentiate.

But few things so perfectly express the polarities of our planet [MORE](#)



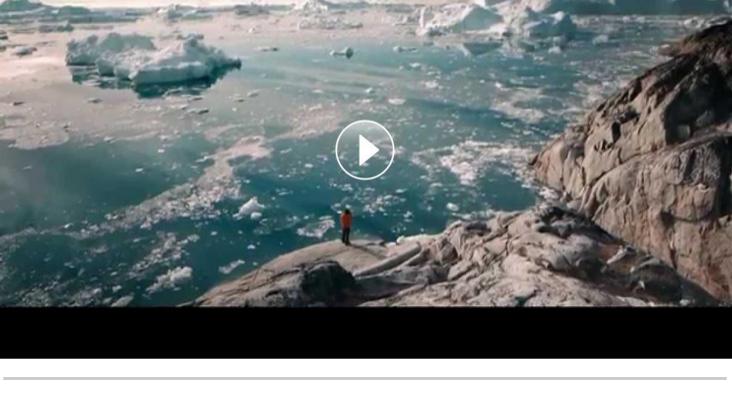
Expedition Report: Project North

Today was a big day, as we anticipated our landing in Canada, after crossing the Davis Strait in Greenland.

Nine years ago, expedition photographer Michelle Valberg founded Project North, a

non-profit [MORE](#)

Adventure Canada's Northwest Passage



Horsing Around in Iceland

In addition to volcanoes and glaciers, Iceland is world-renowned for its horses, the descendants of ponies transported to the island in longships by Norse settlers in the 9th and 10th centuries.

[Iceland ProTravel](#) offers a variety of fun and exciting horseback activities and day tours. All of these equestrian tours are operated by

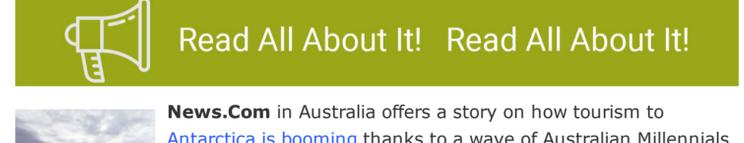
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Cruising Peru — The Amazon is About People, Too

One of the highlights of any [Jungle Experiences](#) cruise in the Peruvian Amazon is a chance to visit the indigenous people who live in and around Pacaya-Samiria National Preserve

They are most likely members of the Kukuma tribe, which has called the region home for [MORE](#)



News.Com in Australia offers a story on how tourism to [Antarctica is booming](#) thanks to a wave of Australian Millennials who've got the South Pole on their travel bucket lists. [MORE](#)



Iceland Monitor online magazine posted a photo essay that captures the [natural artistry](#) of Iceland through the camera lens. [MORE](#)



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