



News on [Cruce Andino](#), [Grand Hotels Lux](#), [Fantastico Sur](#), [Guyana](#), [Jungle Experiences](#), [Las Torres](#), [Oceanwide Expeditions](#), [Peru EcoCamp](#)

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Dear Colleague,

We hope you saw the latest Travel Weekly — their cover story on Guyana with the headline " [So You Say You Want Authentic?](#) " If you haven't read it yet, the article offers a terrific and very fair look at one of the world's hot new destinations.

Lot's of information in this month's newsletter on our growing portfolio. From our newest member — [Grand Hotels Lux](#) in Argentina and Uruguay — to [Hotel Las Torres](#) and [Fantastico Sur](#) in Chile, [Peru Ecocamp](#) and [Jungle Experiences](#) in Peru, and of course [Guyana](#), [Cruce Andino](#) and [Oceanwide Expeditions](#).

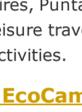
Happy selling!

Jane + Jessie + Jenna + Ana

September 2019



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## News At A Glance

### Grand Hotels Lux

- We're very pleased to join the Emerging Destinations family. With upscale properties in three of South America's most exciting destinations — Buenos Aires, Punta del Este and Iguazú Falls — we offer discerning business and leisure travelers a stylish choice in accommodation, cuisine and leisure activities.

### Peru EcoCamp

- Our new 3d/2n [glamping tour](#) focused on Salkantay Glacier Lake is perfect for the adventurous traveler who has fewer days and wants to enjoy the breathtaking Peruvian Andes.

### Hotel Las Torres

- Take a look [here](#) at our exciting 2019-2020 Excursion Catalogue.
- Our special [all inclusive programs](#) for the 2019-2020 season include the **Puma Encounter**, **W in Comfort** and **Honeymoon**.
- We have six Puma Encounters scheduled between October 2019 and April 2020. [More](#).
- Our open date for the 2019/2020 season is 1st October, 2019. Check out our all inclusive rates [here](#).

### Oceanwide Expeditions

- Deals! You can save up to \$2000 on select departures. Stay up-to-date with all of our current deals [here](#).
- We are offering a 5% discount on new bookings at our published USD rates for Antarctica voyages until December 1, 2019. Please note that this offer is not valid on voyages PLA22-19, Antarctica, November 10-20, 2019 and PLA22-20, Antarctica-Basecamp, November 21 – December 2, 2020. [More](#).
- All superior cabins on m/v *Plancius* have been completely renovated. Enjoy them on these [upcoming departures](#).
- The recently launched m/v *Hondius* is the world's first registered Polar Class 6 passenger vessel and will be sailing Oceanwide Expedition's most popular Arctic itineraries for the remainder of the summer.
- [Sign up](#) for our Partner Portal to dive deeper into the Arctic and Antarctica. View videos, download photos and more.
- The Weddell Sea, Antarctic Peninsula, South Georgia, and numerous other iconic far-south sites are options for our prized [Antarctic voyages](#).

### Jungle Experiences

- New Year's Celebration Packages  
*Zafiro* - Buy one Get one (from \$1,768 per person).  
*La Perla* - From \$2,610 per couple & domestic flight (was \$3,400). [More Info](#).
- Check out our directories of links to all you need to know about adventure Amazon cruises aboard *La Perla* and luxury Amazon cruises aboard *Zafiro*.
- Don't miss out on [current deals](#) on select luxury cruises aboard *Zafiro* that include free domestic flights, \$50 Yara gift cards and a \$1900 discount per couple.
- Take advantage of the [BOGO](#) deal on select *La Perla* 2019 departures. US only.
- [Contact us](#) for agent rates and more information on cruises aboard *Zafiro* and *La Perla*.

### Guyana

- Beginning 2nd April 2020, JetBlue will operate daily service from New York-JFK to Guyana's Georgetown-GEO airport using the new AirBus A321neo. Seats are already available for purchase online from JetBlue.
- We are thrilled to have joined six other Amazonian countries in signing a pact to protect the world's largest tropical forest, aiming to coordinate disaster response and satellite monitoring.
- We are honored to have received the ' [Destination Stewardship Award](#) ' at CTO's Caribbean Sustainable Tourism Awards.  
Don't miss out! [Sign up](#) for our monthly Guyana Trade Newsletter.
- Keep up-to-date on Guyana. Tune into our informative [webinar](#) series.

### Fantastico Sur

- Due to an increase in the entrance fee to Torres del Paine National Park, all of our programs with a check-in date on or after 1 January 2020 will increase by US\$23.
- Our 2019-2020 Season (Sept 2019 to April 2020) includes [W Circuit](#), [W Express](#), [W Scheduled Departures](#), [W Plus](#), [O Circuit](#).
- Please find our updated payment details [here](#).

### Cruce Andino

- We still has space on our Andes crossings on December 14th -- the day that an almost total solar eclipse moves across the Chile-Andes Lake District. The eclipse will achieve more than 96% totality over much of the route. [More info](#).
- **Ending soon!** Our 2d/1n trips across the Andes lake district start at only US\$290 pp. [More details](#).

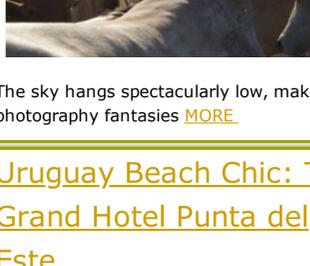
### Emerging Destinations



**New!** Join our [Travel Trade Group Facebook Page](#) for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

## Can you do the Cruce Andino route in winter? For sure!

If you're not heading to Patagonia during the upcoming southern hemisphere summer, why not consider a 2020 autumn or winter adventure through the Andes? Not as crazy as it sounds. [MORE](#)



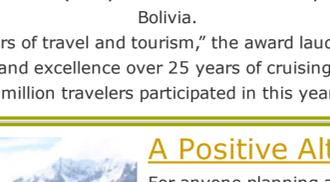
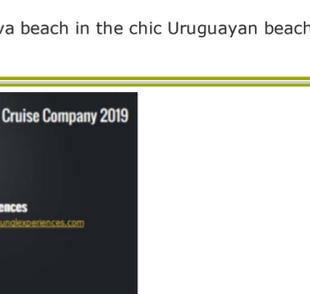
### Living the Ranch Life

South Rupununi, in the lower part of [Guyana](#), is starkly different from the dense green rainforests of the north of the country. This is a land rich in traditions and where the wild ways from the turn of the 20th century endure. No matter which way you look, you see an endless golden-brown savannah and low blue hills circling them at the horizon.

The sky hangs spectacularly low, making sunrises and sunsets stuff that photography fantasies [MORE](#)

## Uruguay Beach Chic: The Grand Hotel Punta del Este

Framed by uninterrupted ocean views and a sleek, glass façade that shifts colors throughout the day as the sun moves across the sky, [The Grand Hotel Punta del Este](#) is an oasis of luxury, style and sophistication. Overlooking the golden sands of Playa La Brava beach in the chic Uruguayan beach resort, [MORE](#)



## Jungle Experiences Named South America's Best

Jungle Experiences was named South America's [top river cruise company](#) at the 2019 World Travel Awards (WTA) Latin America ceremony on July 14 in La Paz, Bolivia.

Considered the "Oscars of travel and tourism," the award lauded [Jungle Experiences](#) for its service quality and excellence over 25 years of cruising the Peruvian Amazon.

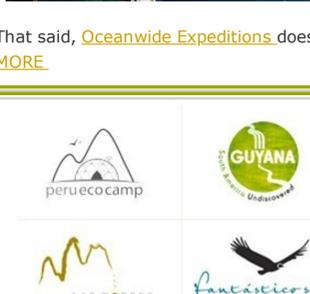
More than two million travelers participated in this year's voting. [MORE](#)



### A Positive Altitude

For anyone planning a trek in the Andes, altitude sickness is an unfortunate possibility. [Peru Ecocamp](#) offers some tips on how to avoid getting sick, how to recognize the symptoms and what to do if affected. This isn't meant advise from a medical professional, just information gathered from a range of sources by one of South America's [MORE](#)

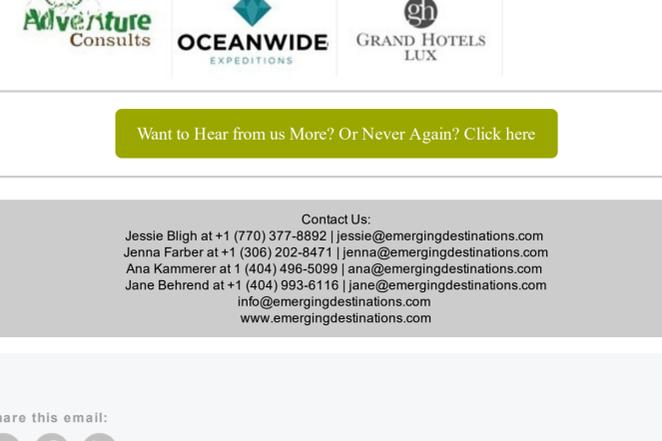
## Horseback excursion along Lago Nordenskjöld



### Best Polar Trips for Families

Polar expedition cruises are commonly taken by couples and a growing number of solo travelers, but that doesn't mean the buck stops there. And if you have a buck's enough for the whole family, there's a variety of polar trips that'll get your loved ones equally ice-happy.

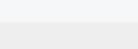
That said, [Oceanwide Expeditions](#) doesn't recommend polar expedition cruises for [MORE](#)



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