



Dear Colleague,

I'm going to start this newsletter with some GREAT news. Iceland ProCruises has released some brand new specials for the upcoming season. Save 50% with the 2 for 1 offer or

opt for free airfare on select sailings. You do not want to miss these! Specials expire at

the end of this month.

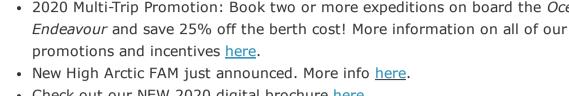
If you missed any of our Small Ship or Polar webinars that we recorded last month, take a look here. We covered everything from Iceland to the Amazon and the Canadian Arctic to Antarctica. Enjoy!

As always, please don't hesitate to reach out if you have any questions!





• 2020 Multi-Trip Promotion: Book two or more expeditions on board the Ocean



New High Arctic FAM just announced. More info <u>here</u>.

• We are excited to give you an <u>exclusive preview</u> of our 2021 European expedition cruises that will include exploring the Basque region of Spain & France; Scotland;

- We have made some important updates that affect several of our scheduled itineraries. Details here. • Don't forget that we have our handy 2020 Partner Reference Document available.
- 3-7 on *Ocean Endeavour* departures available. Search trips <u>here</u>.
- Images, videos and itineraries. Find all of that and more by signing into our <u>Travel</u> <u>Agent Portal</u>. **Oceanwide Expeditions**
 - Great news! We are offering a <u>5% discount</u> on all our published USD rates for Arctic and Antarctica voyages until April 1, 2020. New bookings only.

embarkation any individuals who have traveled from or through mainland China

• So many deals! You can save from \$250 to \$2,000 on select departures. Stay up to date with all of our current deals <u>here</u>.

 Sign up for our Partner Portal to dive deeper into the Arctic and Antarctica. View videos, download photos and more. • Our Arctic 2021 Dates & Rates are now available for the Hondius (170 pax),

passenger vessel and will be sailing Oceanwide Expedition's most popular Arctic

- **Iceland ProCruises** • Brand new specials! Iceland ProCruises has just released **never before** specials that include free airfare, 2 for 1 pricing, no single supplement and kids travel free. All
 - prices <u>here</u>. • Starting in 2021 we will no longer offer Northern Lights and Whales cruises, instead we will offer more Best of Iceland (8 Day) cruises. Our 2021 itinerary for our Greenland cruises will have a minor change: we will skip the Westman Islands and include the east coast of Greenland.

• Our brand new 2020 brochure is available online. You can also order printed

Iceland ProCruises. Jungle Experiences

• Kick off the new year with not to be missed early bird specials! Book by March 30,

• New! Sales kits packed with useful information available for *La Perla* and *Zafiro*.

• Contact us for agent rates for cruises on Zafiro and La Perla.

news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

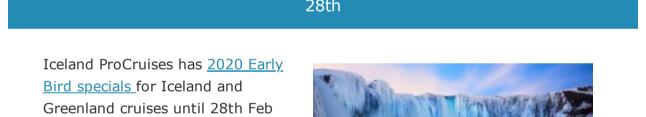
Oceanwide Reaches Snow Hill Penguins Again!

For the third time in as many years, Oceanwide Expeditions has achieved

passengers can experience its rarely

helicopter landings at Snow Hill Island in the Antarctic so that

<u>2020</u>.



2020 Wish List for Sustainability in the Peruvian Amazon

Early Bird Rates on Iceland & Greenland Cruises extended to February



the Amazon in the world and the dangers it faces. MORE

Discover the Arctic with Adventure Canada

Cross the Arctic Circle, sail through majestic fjords and visit vibrant remote communities



panel of eight experts in the cruise industry. MORE



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promotions and incentives <u>here</u>. Check out our NEW 2020 digital brochure <u>here.</u>



More info.

Iceland; Greenland and the Faroe Islands!

- - This document provides all the info on important dates, charter flights, pre/post hotels and much more. You can download it here. • View our current booking incentives <u>here</u>. These are designed to help you get the most out of your expedition experience, exclusively on the Ocean Endeavor! • No single supplement: There are a limited quantity of single cabins in categories

• Due to the outbreak of coronavirus, we have decided to suspend from

within 14 days prior to our cruise departure dates. More info

the fifth time at the World Travel Awards. More

vessel will begin in November 2021.

that and more <u>here</u>.

versions in the banner above.

• New Tour! 5 day Northern Lights & Whales Express.

Want to discover North Norway? We are offering travel professionals a free berth when you pay the listed price less commission for a companion on select cruises.

We are thrilled to be named the 2019 World's Leading Polar Expedition Operator for

• The construction of our new ship, the MV Janssonius has begun. Cruises for wildlifeloving and adventure-seeking passengers aboard this Polar Class 6 ice-strengthened

- All superior cabins on m/v *Plancius* have been completely renovated. Enjoy them on these <u>upcoming departures</u>. • The recently launched m/v Hondius is the world's first registered Polar Class 6
- Ortelius, Plancius (both with 108 pax), Rembrandt van Rijn (33 pax), and Noorderlicht (20 pax). These voyages focus on nature, wildlife, and activities in Spitsbergen, Northeast Greenland, and Northern Norway.
- Iceland ProCruises has just released their 2021 schedule and pricing! It's never too early to book. Details here. • We are pleased to announce that there will be no price increase for 2021. See our
- collected onboard. Space is limited. • Feel free to use our image database for promoting Iceland ProCruises. Just log into your DropBox account using password: OceanDiamond. Please credit all photos:

• Shore excursions for Iceland and Greenland can be booked online with payment

- **Emerging Destinations** Join our Travel Trade Facebook Page for insider access to our client's trade
 - visited emperor penguin colony. **MORE**



with our accomplished guides on a trip of a lifetime!

2020, offering savings of up to 20%

on regular cabin rates. MORE

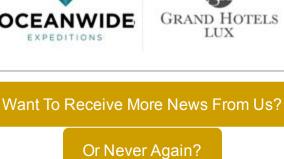


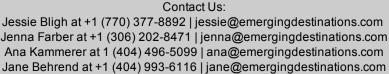
Read All About It! Read All About It!

USA Today just named <u>Adventure Canada</u> as the world's "<u>Best</u> Adventure Cruise Line" for the third year in a row, as decided by a



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